Name of all programs adopting elective course system: MBA

Detail of Elective option offered by the University and those opted by institute

Academic Year	Semester	Name Of Class	Name Of Elective Subject with code		Number of Student opted
2017-18	SEM-I	MBA-I			
			107	Management Fundamentals	**192 CS-1=59**
			108	Business Communication Lab	
			109	MS Excel & Advanced Excel Lab	**110-SNS,I=59**
			110	Selling & Negotiation Skills Lab	
			111	Business, Government & Society	**115-EADR=59**
			112	Leadership Lab	
			113	Personality Development Lab	**113-PD,=59**
			114	Foreign Language - I Lab	
			115	Enterprise Analysis - Desk Research	
2017-18	SEM-II	MBA-II	207	Emotional Intelligence and Managerial EffectivenessLab	**210-LS,=59**
			208	Statistical Software Lab	
			209	MS ProjectLab	**213-CAPPT=59**
			210	Life Skills Lab	
			211	Geopolitics & the World Economic System	
			212	Business Systems & Procedures	**211-GWES=59**
			213	Computer Aided Personal Productivity Tools Lab	
			214	Foreign Language - II Lab	
			215	Industry Analysis - Desk Research	**215—IA=59**

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Name of all programs adopting elective course system: MBA

Detail of Elective option offered by the University and those opted by institute

Academic Year	Semester	Name Of Class	Name Of Elective Subject with code		Number of Student opted
			MARKETING		
2017-18	Sem-III	MBA-II	307MKT	Integrated Marketing Communications	**307M-IMC=12**
			308MKT	Product Management	
			309MKT	Strategic Brand Management	**309M-SBM=12**
			310MKT	Personal Selling Lab	
			311MKT	Qualitative Marketing Research	
			312MKT	Customer Relationship Management	**312M-CRM,=12**
			313MKT	Marketing and the Law	
			314MKT	Finance for Marketing Professionals	
			315MKT	Marketing of Financial Services - I	**315M-MFS=12**
			316MKT	Tourism Marketing	
			317MKT	Agricultural Marketing	
			318MKT	Business to Business Marketing	
			FINANCE		
			307 FIN	Strategic Cost Management	**309F-CF=16**
			308 FIN	Corporate &	

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				International Financial Reporting	**315F-F&O,=16**
			309 FIN	Corporate Finance	
			310 FIN	Corporate Financial Restructuring	**313F-BO-I=16**
			311 FIN	Equity Research, Credit Analysis & Appraisal.	
			312 FIN	Rural Financial Institutions	**307F-SCM=16**
			313 FIN	Banking Operations - I	
			314 FIN	Treasury Management	
			315 FIN	Futures and Options	
			316 FIN	Financial Instruments & Derivatives	
			HR		
			307 HR	Employee Health, Safety& Welfare	**314H-LRS=03**
			308 HR	Compensation Management	
			309 HR	HR Audit	
			310 HR	Human Resource Information System	**312H-PR&CC=03**
			311 HR	Outsourcing of HR	
			312 HR	Public Relations & Corporate Communication	**308H-CM=03**
			313 HR	Quality Management System	
			314 HR	Lab in Recruitment and Selection	
			315 HR	Lab in Job Design and Analysis	**307H-EH&SM=03**
			316 HR	Lab in Training	
			317 HR	Lab in Labour Laws – I	
			318 HR	Lab in Personnel	

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				Administration & Appln Procedures	
			OPERATION		
			307 OPE	Productivity Management	**311O-TM=09**
			308 OPE	Maintenance Management	
			309 OPE	Facilities Planning	
			310 OPE	Manufacturing Resource Planning	**312O-SS=09**
			311 OPE	Technology Management	
			312 OPE	Six Sigma	**310O-MRP=09**
			313 OPE	Designing Operations Systems	
			314 OPE	Toyota Production System	
			315 OPE	Project Management	**315O-PM=09**
			316OPE	Theory of Constraints	
			308 OPE	Maintenanc Management	
2017-18	Sem-IV	MBA-II	**MARKETING**		
			405MKT	Retail Marketing	**405M,-RM=12**
			406MKT	Rural Marketing	
			407MKT	Service Operations Management	
			408MKT	International Marketing	
			409MKT	Export Documentation & Procedures	**406M-RM=12**
			410MKT	Marketing Strategy	
			411MKT	Marketing Decision Models	
			412MKT	Marketing of High Technology Products	**410M-MS=12**
			413MKT	E-Marketing and analytics	
			414MKT	Marketing to Emerging Markets &Bottom of the	

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				Pyramid	
			415MKT	Marketing of Financial Services - II	**413M-EM=12**
			416MKT	Cross Cultural Relationship Marketing	
				FINANCE	
			405 FIN	Behavioral Finance	
			406 FIN	Financial Modeling Using Excel	**407F-FRM=16**
			407 FIN	Financial Risk Management	
			408 FIN	Online Trading of Financial Assets	**409F-BO=16**
			409 FIN	Banking Operations – II	
			410 FIN	Wealth & Portfolio Management	**410F-WPF=16**
			411 FIN	Fixed Income Securities & Technical Analysis	**412F-CM=16**
			412 FIN	Commodity Markets	
			413 FIN	Financing Rural Development	
			414 FIN	Principles of Insurance	
				HR	
			405 HR	Organizational Design and Development	**408H-CM=3**
			406 HR	Global HRl	
			407 HR	Employee Reward Management	**409H-CNM=3**
			408 HR	Change Management	
			409 HR	Conflict & Negotiation Management	**,411H-LIR=3**
			410 HR	Lab in CSR	
			411 HR	Lab in Industrial Relations	**,413H-LMC=3**
			412 HR	Lab in Legal Compliances	

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			413HR	Lab in Mentoring and Coaching	
			414 HR	Emerging Trends in HR	
			415 HR	Designing HR Policies	
				OPERATION	
			405 OPE	Quality Management Standards	**405O-QMS=9**
			406 OPE	World Class Manufacturing	
			407 OPE	Business Process reengineering	**406O-WCM=9**
			408 OPE	Enterprise Resource Planning	
			409 OPE	Financial Perspectives in Operations Management	**408O-ERP=9**
			410 OPE	Service Operations Management	
			411 OPE	Business Process Management	**413O-LM=9**
			412 OPE	Challenges and Opportunities in Operations Management	
			413 OPE	Lean Manufacturing	

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MBA-II ELLECTIVE SUBJECT 2017-18

SR-NO	NAME	SPL MBA-II (III SEM & IV SEM)	ELLECTIVE SUBJECT NAME
1	ADHAV PRASAD BALASAHEB	MARKETING	**III-SEM** 307MKT-Integrated Marketing Communications 309MKT-Strategic Brand Management 312MKT-Customer Relationship Management 315MKT-Marketing of Financial Services - I
2	AVHAD SAGAR MARUTI		
3	BHADANE SATISH RAMRAO		
4	BORKUTE REENA WAMAN		**IV-SEM** 405MKT-Retail Marketing 406MKT-Rural Marketing 410MKT-Marketing Strategy 413MKT-E-Marketing and analytics
5	DAWARE CHANDRASHEKHAR VISHNU		
6	GAIKWAD SUSHANK ASHOK		
7	KULKARNI YOGESH SHASHIKANT		
8	PANGARKAR AKSHAY DILIPRAJ		
9	PATEL ROHITKUMAR MOHANLAL		
10	PUNDGE SACHIN CHANDRAKANT		
11	SANGALE AMOL SUDAM		
12	VISHWAKARMA ROHIT PREMSHANKAR		
13	BIRE BHUMIKA RAJENDRA	OPERATION	**III-SEM** 311O-TM- Technology Management 312O-SS -Six Sigma 310O-MRP-Manufacturing Resource Planning 315O-PM-Project Management
14	CHINCHAKHED AMARKUMAR BHARATJI		

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15	CHIVHANE KAPIL HARIBHAU		**IV-SEM** 405 OPE-Quality Management Standards 406 OPE-World Class Manufacturing 408 OPE-Enterprise Resource Planning 413 OPE-Lean Manufacturing
16	GHUMARE CHETAN SURESH		
17	HASE VISHAL EKNATH		
18	SHELKE RAHUL		
19	SHEJWAL RAKESH TULSHIRAM		
20	SINGH VIKAS JITENDRA		
21	ZURALE BHAVESH		
22	DARADE SAMADHAN	SUPPLY CHAIN MANAGEMENT	**III-SEM** 307 SCM- Managing Material Flow in Supply Chains 308 SCM- Inventory Management 309 SCM-Purchasing & Supplier Relationship Management – I 310 SCM-Six Sigma
23	JAGTAP LALIT		**IV-SEM** 405 SCM -Green Logistics & Supply Chains 408 SCM-Supply Chain Risk Management 411 SCM-SupplyChain Management - Financial Perspectives 412 SCM -Global Logistics
24	JADHAV SUVARNA SOPAN	HUMAN RESOURSE MANAGEMENT	**III-SEM** 307 HR -Employee Health, Safety& Welfare 308 HR -Compensation Management 312 HR- Public Relations & Corporate Communication 314 HR- Lab in Recruitment and Selection
25	KADAM DEEPAK		

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26	SHINDE KIRTI NARAYAN		**IV-SEM** 408 HR -Change Management 409 HR- Conflict & Negotiation Management 411 HR -Lab in Industrial Relations 413HR- Lab in Mentoring and Coaching
27	DONGARE PALLAVI SHIVNATH	FINANCE	**III-SEM** 307 FIN -Strategic Cost Management 309 FIN- Corporate Finance 313 FIN -Banking Operations - I 315 FIN -Futures and Options
28	ERANDE DYANESHWAR NARAYAN		
29	GHUGE GORAKH		
30	GOJARE SWAPNIL DATTATRAYA		**IV-SEM** 407 FIN -Financial Risk Management 409 FIN -Banking Operations – II 410 FIN -Wealth & Portfolio Management 412 FIN- Commodity Markets
31	JADHAV MAHENDRA PUNJAJI		
32	KOKATE RISHIKESH SUBHASH		
33	MUTRAK GAURAV PRAKASH		
34	NAGARE AMOL SHIVAJI		
35	NAGARE NITIN SHRIDHAR		
36	PATANGE VILAS SAKHARAM		
37	SAHANE SAGAR BHAUSAHEB		
38	SANAP NITIN DAULAT		
39	SINGH VIKAS JAYPRAKASH		

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40	WAGH VIKRAM DILIP		
41	WALKE NITIN BABAJI		
42	ZADE SANDHYA RAMESH		

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MBA-I 2017-18 (ELLECTIVE SUBJECT SEM-I & SEM-II)

SRNO	NAME	MBA-I	ELLECTIVE SUBJECT NAME
1	Abhishek Mishra	MBA-I (I-SEM) AND MBA-I (II-SEM)	**MBA-I (SEM-I)** 108 Business Communication Lab 110 Selling & Negotiation Skills Lab 113 Personality Development Lab 115 Enterprise Analysis - Desk Research 191 Human Rights-1 192 Cyber Security-1
2	ShivaniAher		**MBA-I (SEM-II)** 211 Geopolitics & the World Economic System 213 Computer Aided Personal Productivity Tools Lab 215 Industry Analysis - Desk Research 210 Life Skills 291 Human Right-II 292 Cyber Security -II
3	GorakhAhire		
4	Aldar Manikant		
5	Ashwini Choudhary		
6	DattatrayAuti		
7	AvhadRajasi		
8	AvhadSomnath		

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9	VaibhavAvhad		
10	Badgujar Sushil		
11	Nikhil Bidave		
12	BodakeKalyani		
13	MeghrajBorole		
14	Priyanka Chaudhari		
15	Jaykumar Chaudhary		
16	DatrangeSagar		
17	DhiwarAnand		
18	DusaneAkshay		
19	Rita Fasale		
20	Priyanka Gite		
21	SarangGite		
22	Hake Shivaji		
23	SuhasHandore		
24	SandipJadhav		
25	Jagnade Samir		
26	MohiniJawale		
27	Tejas Kadam		
28	KandalkarVarsha		
29	SandipKarad		
30	SonalKedar		
31	KedareSachin		
32	Amit Khandare		
33	KumbharDurgesh		
34	MadhuDolas		
35	Gaurav Makune		
36	More Sagar		
37	HarshadNiphade		
38	Pooja Patil		
39	Chetan Pawar		
40	Pawar Nitin		

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41	Pawar Pooja		
42	PawarVidya		
43	Wagh Rahul		
44	OmkarRajguru		
45	Rajput Narhari		
46	WillsonRuptake		
47	RushikeshKedar		
48	Sable Yogesh		
49	Yogesh Sandhan		
50	Tanjimraja Sayyad		
51	SheetalAher		
52	KomalShewale		
53	RupaliShirsath		
54	SnehalGhule		
55	Supriya Dani		
56	ShubhamTakalkar		
57	TamboliShahrukh		
58	Unhale Ganesh		
59	JalindharVaibhase		

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